

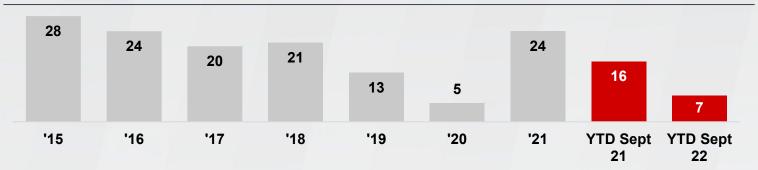
REGIONAL FINANCIAL SERVICES MERGERS & ACQUISITIONS UPDATE

WEST REGION Q3 2022

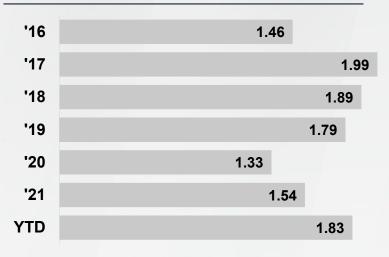


REGIONAL M&A TRANSACTION STATISTICS

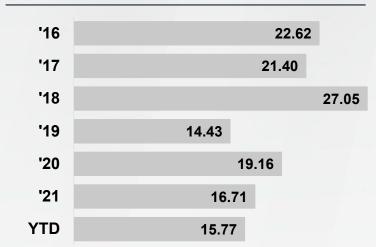
Number of Regional Whole Bank & Thrift Transactions



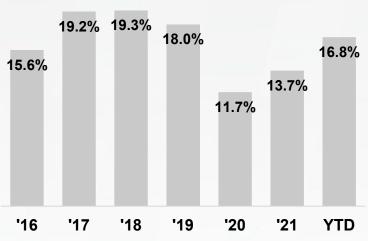
Regional Average Deal Value to Tangible Book [1]



Regional Average Deal Value to LTM Earnings [1]



Regional Average Deal Value to Assets [1]



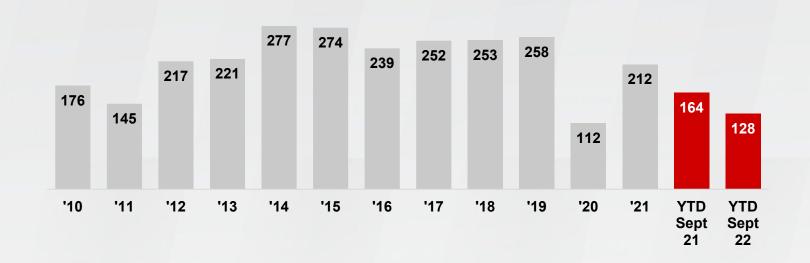
Regional Average Tangible Book Premium to Core Deposits [1]



1. YTD based on 5 transactions with publicly available pricing data
Note: Includes all whole bank transactions in Alaska, American Samoa, Arizona, California, Guam, Hawaii, Idaho, Montana,
Nevada, Northern Mariana Islands, Oregon, U.S. Minor Outlying Islands, Washington, and Wyoming
Source: S&P Global Market Intelligence

NATIONAL M&A TRANSACTION STATISTICS

Number of National Whole Bank & Thrift Transactions



National Average Deal Value to Tangible Book

'11 1.10 '12 1.20 '13 1.25 '14 1.42 '15 1.44 '16 1.38 '17 1.66 '18 1.75 '19 1.58 '20 1.35 '21 1.57 **YTD** 1.55

National Average Deal Value to LTM Earnings



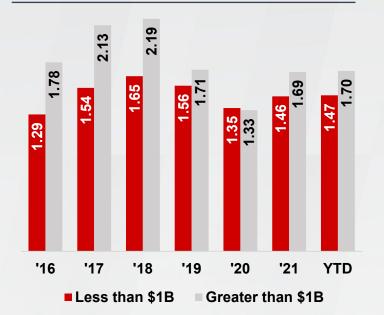
Source: S&P Global Market Intelligence

FORVIS CAPITAL ADVISORS SERVICES

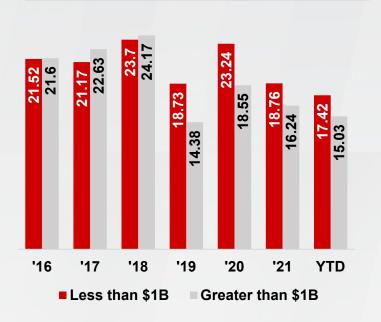
- Company Sales & Divestitures
- Management Buyouts
- Debt & Equity Recapitalizations
- Succession Planning & Strategic Options Analysis
- Mergers & Acquisitions
- Affiliations

NATIONAL M&A TRANSACTION STATISTICS BY ASSET SIZE

National Average Deal Value to Tangible Book

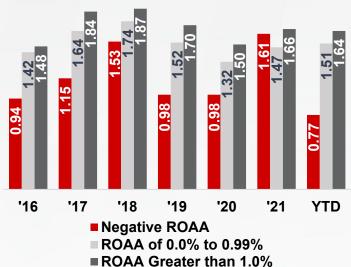


National Average Deal Value to LTM Earnings

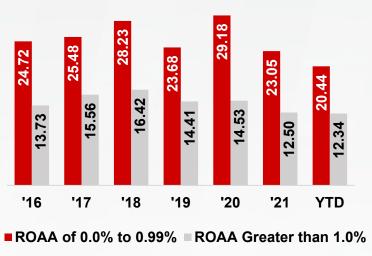


NATIONAL M&A TRANSACTION STATISTICS BY PERFORMANCE

National Average Deal Value to Tangible Book by Performance



National Average Deal Value to LTM Earnings by Performance*



= NOAA Greater than 1.570

^{*} Deal value to LTM earnings for negative ROAA transactions are not meaningful and therefore are not presented in this chart Source: S&P Global Market Intelligence

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- Restructuring planning
- State & local tax planning

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- Personal wealth planning
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- M&A tax structuring
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- Company sales & divestitures
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- Management buyouts
- Affiliations
- Succession planning
- Strategic options analysis

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- Grants & public incentives

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- Direct investment
- Licensing
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- Microsoft Dynamics F&O
- Microsoft Dynamics GP & Business Central

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- IT audits & general control testing
- Cyber risk assessment
- Penetration testing
- Incident response
- Regulatory compliance

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